

Healthcare, Real Estate & COVID-19: Impacts, Challenges and Opportunities

Greenbaum, Rowe, Smith & Davis LLP, in collaboration with the New Jersey Hospital Association, the New Jersey Healthcare Financial Management Association, and the Medical Society of New Jersey, will present a three-part series of Lunch & Learn webinars titled "COVID-19: A Moving Target - Business Insights and Legal Perspectives for New Jersey's Healthcare Sector."

The first program in the series, "Healthcare, Real Estate & COVID-19: Impacts, Challenges and Opportunities," will be presented on Tuesday, November 10, 2020 from 12:00pm - 1:00pm.

The program faculty will be:

Moderator:

James A. Robertson, Partner & Chair, [Healthcare Department](#)

Speakers:

Thomas J. Denitzo, Jr., Partner & Co-Chair, [Real Estate Department](#)

Jack Fersko, Partner & Co-Chair, [Real Estate Department](#)

Steven G. Mlenak, Partner, [Real Estate](#) and [Redevelopment & Land Use](#) Departments

With a top-line focus on healthcare sector real estate interests, our panel of experienced commercial real estate and redevelopment attorneys will provide an overview of "force majeure" contract clauses as a defense to the performance of obligations in settings such as leases and construction contracts, and remedies if a force majeure provision is triggered. The agenda will then cover common law defenses of contract performance in the absence of a force majeure clause, including the elements needed to establish a defense, the impact of governmental shut down orders, and available legal options if a defense is proven to apply. Following a forward-looking discussion on anticipating performance delays in future contracts which may arise from circumstances beyond the control of the parties to leases, purchase/sale contracts, construction agreements and joint venture agreements, the program will conclude with a review of potential opportunities available through the strategic use of financial incentives offered by state and federal governments for both traditional development and redevelopment projects, including long-term tax exemptions, zoning flexibility, opportunity zones, rehabilitation areas and special improvement districts.

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