

Negotiating Commercial Leases 2022

Jack Fersko, Chair of the firm's [Real Estate Department](#), will be a panelist at the two-day program "Negotiating Commercial Leases 2022," to be presented by the Practising Law Institute (PLI) as a live webcast on Thursday, February 24 and Friday, February 25, 2022.

As the economic fallout from the COVID-19 pandemic continued into 2021, courts across the country have been called upon to decide drastically different interpretations of high-cost commercial leasing terms at a rate and scale not seen since the months following 9/11. In fact, parties including major insurance carriers have fiercely argued over whether circumstances amounting to "force majeure", "impracticability", and "business loss" should be treated similarly as those following the 9/11 tragedy. By understanding the courts' views on these legal arguments among other current real estate leasing matters, leasing attorneys of all levels can better position themselves as the go-to counsel for selective corporate clients. The agenda for this program includes the following topics:

Mr. Fersko will participate as a panelist in the following segment on Thursday, February 24 from 10:30am - 12:00pm:

COVID-19 Landlord Defenses and Enforcement Actions - Tenant demands, rent defaults/terminations and attacks on Leases

Mr. Fersko's practice reflects his extensive experience as a commercial real estate and general business lawyer. His legal services emphasize industrial and commercial real estate activities, with a particular focus on industrial leasing, project financing, sustainable development and alternative energy initiatives, urban redevelopment, and the impact of environmental laws on commercial real estate transactions, including the acquisition and redevelopment of environmentally contaminated sites. He has successfully negotiated numerous real estate agreements involving complex environmental transactional issues and related insurance agreements.

Additional program information and registration on the [PLI website](#).

Related Attorneys



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