

## Trial Advocacy Summer Institute

**John D. North**, Chair of the firm's Litigation Department, will be a panelist at the "Trial Advocacy Summer Institute," to be presented via Zoom webinar on Thursday, July 16 and Friday, July 17, 2020 from 9:00am - 3:15pm each day. The program is sponsored by the New Jersey Institute for Continuing Legal Education (NJICLE) in cooperation with the American College of Trial Lawyers.

This 2-day intensive presentation will combine a series of lectures and demonstrations designed to sharpen skills in six key aspects of trial practice - Opening Statements, Direct Examination of Lay Witnesses, Cross-Examination of Lay Witnesses, Direct Examination of Expert Witnesses, Cross Examination of Expert Witnesses, and Summation. Mr. North will lecture on Thursday, July 16 at 9:00am on the topic of Direct & Cross-Examination.

Mr. North focuses his practice in litigation, with an emphasis on trial practice. He has tried jury and non-jury cases in state and federal courts, including over 75 jury cases to verdict. He is certified by the Supreme Court of New Jersey as a Civil Trial Attorney. A significant portion of his practice is devoted to the defense of catastrophic injury and other high exposure cases in the areas of negligence, public entity liability and professional liability. He also concentrates in the representation of commercial and residential real estate developers in connection with design and construction defect litigation, as well as the defense of claims brought under New Jersey's Planned Real Estate Development Full Disclosure Act and Consumer Fraud Act. Additionally, he has represented major banks and financial institutions in connection with lender liability claims and matters involving negotiable instruments and financial fraud.

Additional program details and registration at: [Trial Advocacy Summer Institute](#)

### Related Attorneys



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