



## Fay Szakal

Partner

Iselin

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- Advises a diverse range of clients as transactional counsel in M&A deals, joint ventures, financing transactions, and the formation and structuring of new business entities
- Provides industry-centric support to healthcare and commercial real estate sector clients
- Comprehensive guidance to non-profit entities to ensure that non-profit missions can be effectively pursued within the parameters of applicable tax exemptions

Fay is a results-driven corporate and business lawyer who provides general and specialized representation to small, mid-sized and large business entities, including for-profit and non-profit businesses, in corporate, real estate, and healthcare transactions.

She represents clients in mergers and acquisitions (M&A), the formation of business entities, the transfer or sale of membership interest or ownership equity, statutory mergers, private equity deals, financing transactions, joint ventures, and other commercial transactions. Her work encompasses the drafting and negotiation of an inclusive range of corporate agreements and contracts. She also drafts and negotiates employment and consultant agreements, including within the context of acquired businesses for which the seller plays a continuing role as a consultant or employee, as well as restrictive covenants, such as non-competes and non-solicitation agreements.

Fay supports the firm's healthcare sector clients by assisting with the formation and structuring of new healthcare entities, and with navigating New Jersey's corporate practice of medicine doctrine. She plays a

significant role in identifying potential regulatory red flags in transactions, including issues arising under the Stark Law and federal and state anti-kickback statutes.

For clients in the commercial real estate industry, Fay serves as a strategic advisor on entity formation, corporate due diligence, financing options, and the contractual allocation of risk. She is a resource for clients who wish to pursue tax incentives as a financing tool for commercial, mixed-use, and residential projects that demonstrate a financing gap. Her knowledge of the complexities of tax credits as a business development incentive extends to her work with clients interested in utilizing the New Jersey Film and Digital Media Tax Credit Program, a significant incentive designed to attract film, television, and digital media production to the state.

Fay provides comprehensive services to non-profit entities, including 501(c)(3), (c)(4), and (c)(6) organizations such as charities, foundations, and membership associations, to ensure that a non-profit business entity's mission can be effectively pursued within the parameters of any applicable tax exemption. Her work for the non-profit sector encompasses entity formation and tax-exempt applications, governance and strategy guidance, operational support and general counsel services, and counseling on compliance and risk management including adherence to the New Jersey Nonprofit Corporations Act.

## Areas of Focus

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### Practice Areas

- Financial Incentives & Economic Development
- Business & Corporate
- Business Transactions
- Employment Issues
- Franchises
- Liquor Licenses
- Mergers & Acquisitions
- Non-Profits
- Trademark
- Business Tax Planning
- Transactional Tax Issues
- Redevelopment, Land Use & Zoning
- Affordable Housing
- Public Private Partnerships
- Business Succession Planning
- Energy & Renewable Resources
- Healthcare

- Healthcare Private Equity
- Healthcare Regulatory & Compliance
- Healthcare Transactions
- Employment
- Employment Contracts & Separation Agreements
- Employment Counseling
- Real Estate
- Affordable Housing

## Credentials

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### Bar Admissions

- New Jersey, 2014
- New York, 2015
- U.S. District Court, District of New Jersey, 2015
- U.S. District Court, Southern District of New York, 2015
- U.S. District Court, Eastern District of New York, 2015

### Education

- Rutgers School of Law-Newark, J.D., 2014
- The University of Chicago, B.A., *cum laude*, 2005

## Insights & More

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### Announcements

Thirty-Four Attorneys from Greenbaum, Rowe, Smith & Davis Selected for Inclusion in 2024 Edition of New Jersey Super Lawyers

3.25.24

Greenbaum, Rowe, Smith & Davis Promotes Six Attorneys to Partnership and Two Associates to Counsel

1.07.24

Fay L. Szakal Joins Greenbaum, Rowe, Smith & Davis as Associate

6.22.22

### Client Alerts

Corporate Transparency Act Update: Department of Treasury Issues Interim Final Rule

3.23.25

Corporate Transparency Act Update: CTA MAY NOT APPLY to Domestic Entities After New Rule

3.02.25

Latest Update on Corporate Transparency Act Compliance: FinCEN Suspends Penalties for Failure to Report by Current Deadlines

2.27.25

Another Urgent Update: Corporate Transparency Act is Again Enforceable with New Deadline for Reporting

2.18.25

Another Urgent Update on the Corporate Transparency Act: Nationwide Injunction Back in Effect - All CTA Reporting Stayed

12.26.24

Urgent Update on Corporate Transparency Act: Nationwide Injunction Stayed, Reporting Required as Soon as January 13, 2025

12.23.24

Latest Developments Related to Corporate Transparency Act: Imminent Potential for Stay of Nationwide Injunction

12.16.24

Update on Corporate Transparency Act: FinCEN Responds to CTA Nationwide Injunction; Provides Insight

12.08.24

Breaking News: Federal Court Judge in Texas Blocks Enforcement of the Corporate Transparency Act Nationwide

12.03.24

FinCEN Issues Final Rule Implementing Beneficial Owner Reporting Under Corporate Transparency Act

10.03.22

### **Published Articles**

The Corporate Transparency Act: Where It Stands and What May Come Next

3.15.25

### **Seminars & Events**

Grow with Change: Building Community Connections

1.22.26

Small Print, Big Impact: Using Smart Boilerplate Provisions in Effective Commercial & Consumer Contracts

9.11.25

"Free Money": Making the Most of Government Incentive Programs

3.25.25

Corporate Transparency Act Reporting: You Can Do It - We Can Help!

10.07.24

The Corporate Transparency Act: What Lawyers Need to Know

5.21.24

Department of Treasury Corporate Transparency Act Compliance

12.07.23