

## Tax

- Strategic counsel for businesses and individuals focused on minimizing tax liabilities, ensuring federal and state compliance, and resolving audits, investigations, and disputes
- In-depth knowledge of New Jersey's state and local tax landscape, including corporate business, sales and use, gross income, and property, as well as real estate-related tax issues such as gross income tax, bulk sales compliance, property tax appeals, abatements, and exemptions
- Tax planning and transactional support, including entity structuring, M&A, real estate transactions, Section 1031 exchanges, executive compensation and succession planning, federal and state controversy representation, and voluntary disclosures

Greenbaum's tax attorneys provide sophisticated and strategic legal counsel to business entities and individuals. Our services span the gamut of tax-related issues and are focused on minimizing tax liabilities, ensuring federal and state compliance, and resolving controversies and disputes through proactive guidance and robust representation. We serve as both advisors and advocates to assist our clients in navigating the complexities of tax law to achieve their financial and business goals while mitigating risk. We possess in-depth knowledge of New Jersey's intricate state and local tax (SALT) landscape, including corporate business tax, sales and use tax, gross income tax, and property tax. We guide clients through compliance, audit defense, and strategies to minimize state and local tax burdens. Leveraging a deep understanding of tax law and business sector expertise, our team takes a collaborative and personalized approach to ensure comprehensive tax solutions and achieve favorable outcomes in all tax-related matters.

### Practice Leader

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**Practice Team**

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**Experience**

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**Representative Matters**

- Represented the sole shareholder of a transportation and logistics company in its \$92.5 million sale to private equity, including an F-reorganization and rollover equity structure to achieve tax-efficient liquidity.

- Represented a New Jersey commercial lender in a complex financing restructuring involving the New Jersey Economic Development Authority and the IRS, addressing industrial revenue bond compliance issues.
- Represented the seller of a leading barware and wine accessories company in a \$69.5 million asset sale, optimizing tax and transaction structure.
- Advising the sole shareholder of a real estate title company in a \$3+ million sale to a major New Jersey brokerage firm, navigating earn-out, tax, and personal planning issues.
- Represented a bulk food ingredient supplier in a \$15 million asset sale, including lease negotiations, earn-out provisions, and a complex tax-driven F reorganization.
- Represented a fast-growing, multi-million-dollar international e-cigarette liquid manufacturer and distributor in connection with operating agreements, employment matters, and tax planning.
- Represented the seller of a regional commercial baking equipment distributor and service provider in a \$7.5 million equity sale with post-closing earn-out, retained equity, recapitalization, and related tax planning.
- Representing a family-owned industrial production and supply chain company and affiliated trusts and estate in connection with a proposed \$32 million sale and leaseback of a 160,000 square foot warehouse, construction of a 90,000 square foot flex facility, zoning and land use approvals, ISRA compliance, tax planning, and corporate reorganizations.
- Advised the administrator of a multi-million-dollar estate holding an interest in a closely held business, preparing New Jersey inheritance tax filings and securing state approval of a favorable valuation position.
- Successfully petitioned for and obtained a federal and state income tax refund exceeding \$500,000 on behalf of a decedent's estate.
- Designed and implemented advanced estate planning strategies for a high-net-worth client, removing more than \$40 million in assets from the taxable estate.
- Advised a corporation formed to hold rollover equity in a multi-stage sale of a business exceeding \$400 million, resolving tax and structural issues arising from unequal rollover participation among former shareholders.

## Insights & More

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### Announcements

[Meghan E. Anderson Joins Greenbaum, Rowe, Smith & Davis as Tax and Estate Planning, Counseling, Administration & Litigation Associate](#)

10.09.25

### Client Alerts

[What Commercial Property Owners & Taxpayers Should Know About Filing a New Jersey Property Tax Appeal in 2026](#)

2.05.26

One Big Beautiful Bill Act: An Overview of Impacts on the Tax Code for Business Owners

8.07.25

### **Seminars & Events**

Tax Law Update Lunch and Learn

8.04.25